

AstraZeneca to Acquire Bristol-Myers Squibb Share of Global Diabetes Alliance

Becoming Global Leaders In Diabetes

19th December 2013

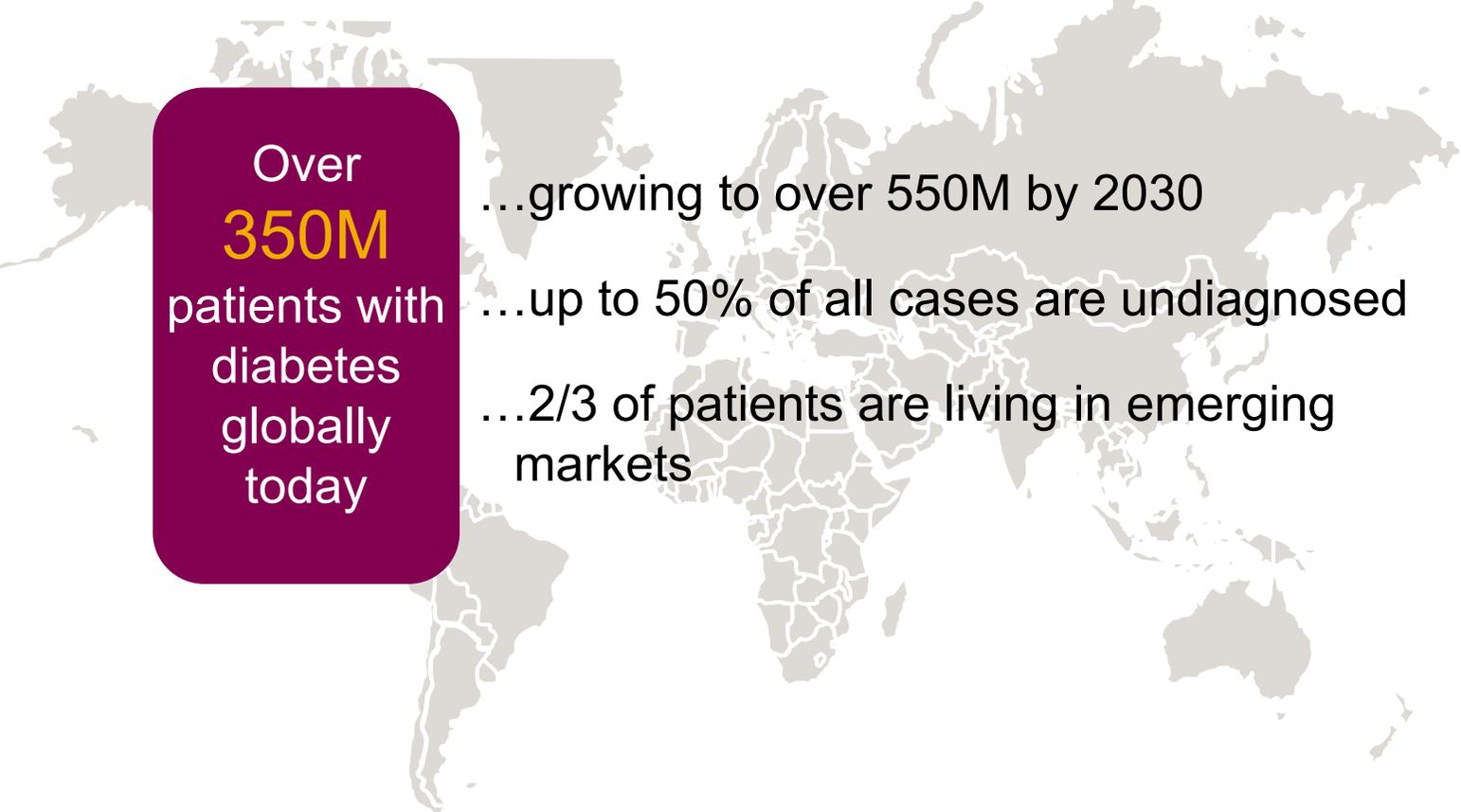


Cautionary Statement Regarding Forward-Looking Statements

In order, among other things, to utilise the 'safe harbour' provisions of the US Private Securities Litigation Reform Act 1995, we are providing the following cautionary statement: This presentation contains certain forward-looking statements with respect to the operations, performance and financial condition of the Group. Although we believe our expectations are based on reasonable assumptions, any forward-looking statements, by their very nature, involve risks and uncertainties and may be influenced by factors that could cause actual outcomes and results to be materially different from those predicted. The forward-looking statements reflect knowledge and information available at the date of preparation of this presentation and AstraZeneca undertakes no obligation to update these forward-looking statements. We identify the forward-looking statements by using the words 'anticipates', 'believes', 'expects', 'intends' and similar expressions in such statements. Important factors that could cause actual results to differ materially from those contained in forward-looking statements, certain of which are beyond our control, include, among other things: the loss or expiration of patents, marketing exclusivity or trade marks, or the risk of failure to obtain patent protection; the risk of substantial adverse litigation/government investigation claims and insufficient insurance coverage; exchange rate fluctuations; the risk that R&D will not yield new products that achieve commercial success; the risk that strategic alliances and acquisitions will be unsuccessful; the impact of competition, price controls and price reductions; taxation risks; the risk of substantial product liability claims; the impact of any failure by third parties to supply materials or services; the risk of failure to manage a crisis; the risk of delay to new product launches; the difficulties of obtaining and maintaining regulatory approvals for products; the risk of failure to observe ongoing regulatory oversight; the risk that new products do not perform as we expect; the risk of environmental liabilities; the risks associated with conducting business in emerging markets; the risk of reputational damage; the risk of product counterfeiting; the risk of failure to successfully implement planned cost reduction measures through productivity initiatives and restructuring programmes; the risk that regulatory approval processes for biosimilars could have an adverse effect on future commercial prospects; and the impact of increasing implementation and enforcement of more stringent anti-bribery and anti-corruption legislation. Nothing in this presentation should be construed as a profit forecast.



Diabetes is a large and growing health epidemic



Over
350M
patients with
diabetes
globally
today

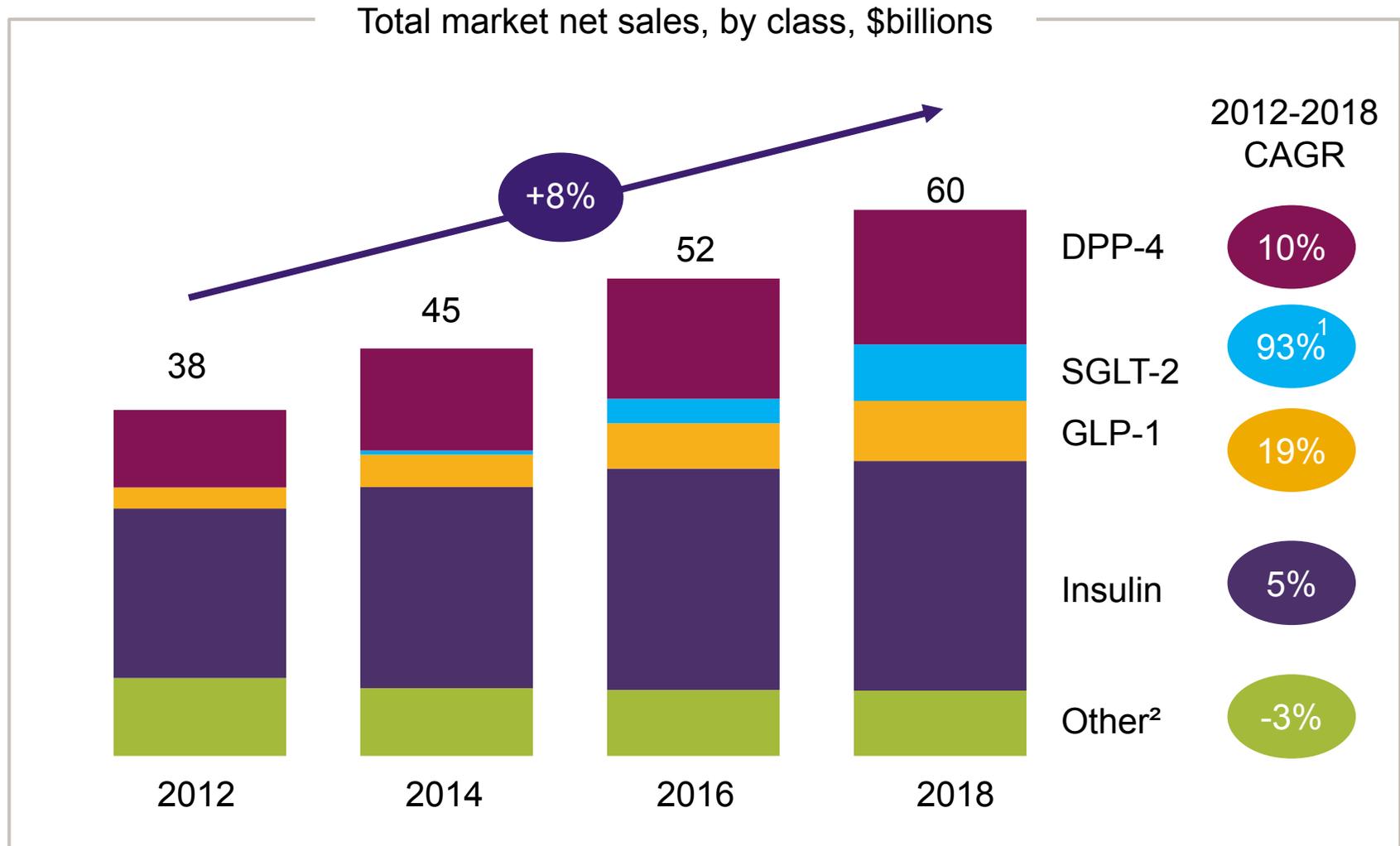
...growing to over 550M by 2030

...up to 50% of all cases are undiagnosed

...2/3 of patients are living in emerging markets



We are present in the fastest growing classes



1. CAGR for SGLT-2s is 2014-2018

2. Includes SUs (sulphonylureas), TZDs (thiazolidinediones), metformin, and other low revenue classes

Source: Decision Resources, Pharmaview Sept. 2013



Overview of existing Diabetes Alliance with Bristol-Myers Squibb

- Collaboration established in January 2007, included Onglyza and Forxiga franchises
- Partnership to research, develop and commercialise novel drugs for Type 2 Diabetes
- Partnership expanded in August 2012, through the acquisition of Amylin
 - Byetta, Bydureon, Symlin and metreleptin added to the alliance
- Current alliance based upon the principle that all development, commercialisation costs and profit/losses are split 50:50



Strategic drivers for acquiring the global rights to the Diabetes franchise

- Diabetes is a key growth platform for AstraZeneca
- AstraZeneca has a core capability in primary care promotion and broad geographic presence in emerging and developed markets
- Restructuring will give us more control which enables
 - Faster decision making
 - Operational effectiveness and efficiency
- Leverage AstraZeneca's lean manufacturing
- Support AstraZeneca's priority of rapidly returning to growth



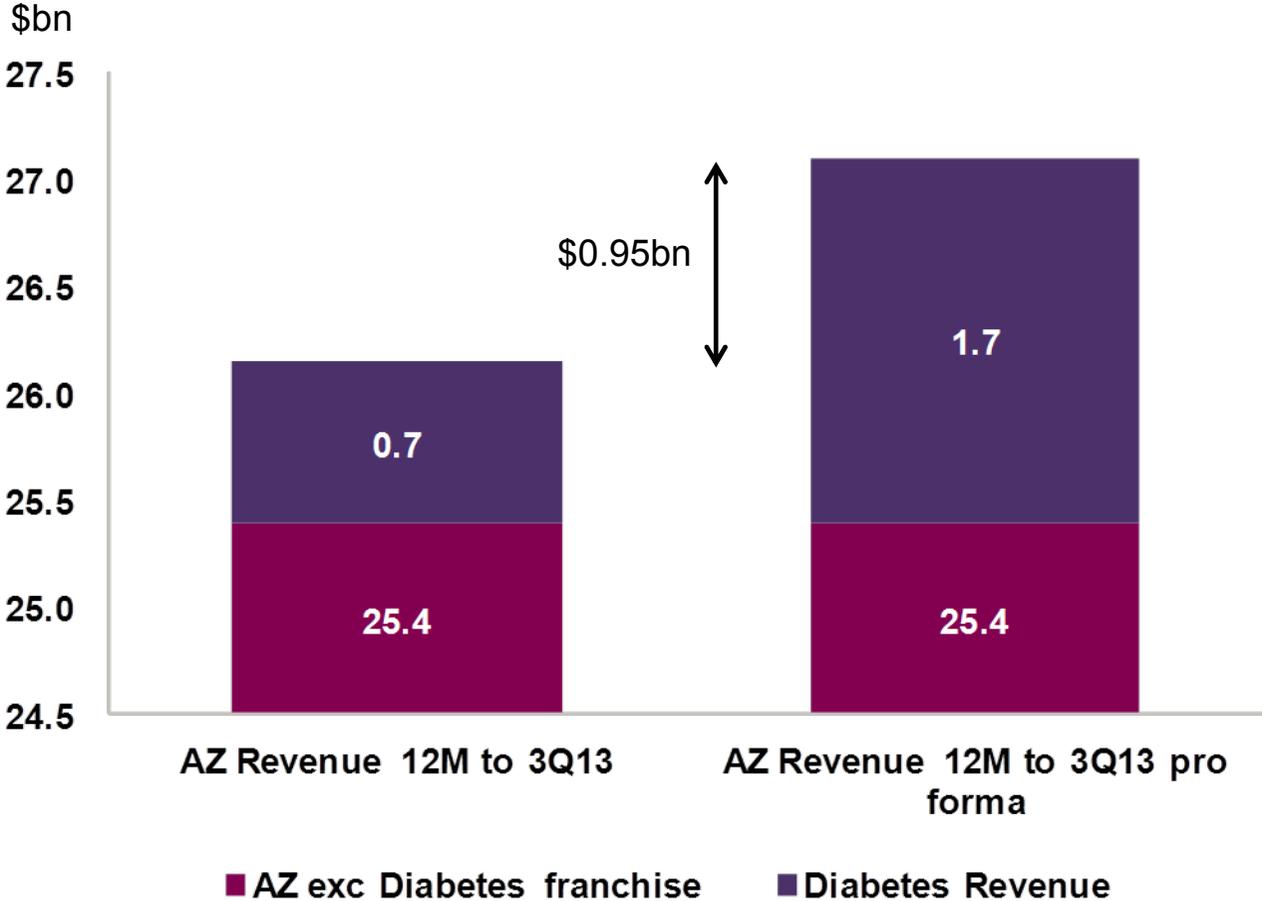
Financials

- Transaction to be financed from existing cash resources and credit facilities
 - Initial payment \$2.7bn
 - Up to \$1.625bn in possible further payments (regulatory, launch & sales milestones; certain future assets)
 - Royalties on sales from 2014-2025
- Deal expected to close in January 2014
- Guidance for 2013 unchanged
- Progressive dividend policy maintained
- Transaction will be neutral to Core EPS in 2014



Impact on AZ revenue of Transaction

Pro forma revenue 12M to 3Q 2013



Activities to strengthen our diabetes portfolio

Strengthening
scientific leadership

Once-weekly
BYDUREON[®]
exenatide extended-release for
injectable suspension

EXSCEL
CV outcomes study


forxiga
(dapagliflozin)

DECLARE
CV outcomes study

onglyza
(saxagliptin) 5 mg
tablets

savor
TIMI 53
TIMI STUDY GROUP / FASPARISAN MEDICAL CARE

First DPP-4 CV outcomes
study

kombialyze XR
komboglyze IR

Simplify
regimen

Dual chamber pen
Once-weekly/monthly
suspensions
Label extensions¹

Dapa +
met

**Saxa +
dapa
FDC**

 Kombiglyze XR

 Komboglyze IR

1. Currently being evaluated



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Analyst call on 19th December 2013

